



STATE OF UTAH CONTRACT NUMBER: **MA1744**

6 pages

Contract last updated May 18, 2006

Revision number: 4

Purchasing Agent: BRENDA VELDEVERE
bveldevere@utah.gov or (801) 538-3142

ITEM: INTERACTIVE WHITE BOARDS AND LCD PANELS

ORDERING ADDRESS:

VENDOR: 11982F - A

TROXELL COMMUNICATIONS, INC
1905 W. 4700 S. #427
SLC UT 84118

REMITTANCE ADDRESS:

VENDOR: 11982F

TROXELL COMMUNICATIONS, INC
4830 SOUTH 38TH STREET
PHOENIX AZ 85040-2998

TELEPHONE:

(800) 578.8858

FAX NUMBER:

(801) 225-1938 TOLL FREE (800) 589.5939

CONTACT:

SUZANNE WRIGHT

EMAIL:

suzanne.wright@trox.com

BRAND/TRADE NAME:

HITACHI

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

4/01/2006 THROUGH 3/31/2007

DAYS REQUIRED FOR DELIVERY:

STOCK TO 30 DAYS ARO

MINIMUM ORDER:

ONE UNIT

OTHER CONDITIONS:

CONTRACT PERIOD IS FOR TWO YEARS, WITH THREE ONE-YEAR
OPTIONS TO RENEW AFTER 12/07/2005.

ORIGINATING SOLICITATION:

BV4903 OPENED 11/04/2003 AT 2:00 P.M.

REVISION #4:

CONTRACT HAS BEEN EXTENDED THROUGH March 31, 2007.

THIS IS A MULTIPLE AWARD CONTRACT.

**PLEASE SEE CONTRACTS
MA1744, MA1746 AND MA1747
BEFORE MAKING A PURCHASING DECISION.**

State of Utah Contract # MA1744 Awarded to Troxell Communications

TROXELL COMMUNICATIONS About Us

Troxell Communications is one of the nation's largest Audio Visual Dealers. We have been supplying educational institutions and government for more than 45 years. We can provide you, our valued customer, the best choice of solutions for your training and presentation needs. We have over 57 offices nationwide to serve you and we represent over 300 leading manufacturers.

Products such as:

- Televisions
- VCRs
- Camcorders
- Video Editing Systems
- Video and Data Projectors
- Overhead Projectors
- Audio Equipment
- Large Data Monitors
- Lecterns
- PA Systems

*Professional installation available, call for pricing.

*Onsite setup and training available at no charge.

Troxell Communications Inc.
Salt Lake City Branch Office
1905 W. 4700 S. #427
SALT LAKE CITY, UTAH 84118

Fax: 800 589-5939
Phone: 800 578-8858
Ext.: 4503 Suzanne Wright
suzanne.wright@trox.com



Hitachi Software Interactive Whiteboard

F75EWMR
F60EWMR

- * *Wired or Wireless*
- * *Stand sold separately*



Hitachi Software Interactive LCD Panels

ST15 15"
Diagonal XGA Panel

ST17 17"
Diagonal SXGA Panel



Hitachi Software Interactive Wireless (Bluetooth) Tablets

BT1 Bluetooth Tablet System



Hitachi Software Interactive Plasma Displays

**P50 50" Interactive
Plasma Display System**

**P55 55" Interactive
Plasma Display System**

HITACHI

HITACHI FAMILY OF INTERACTIVE WHITEBOARDS, PLASMAS, MONITORS & TABLETS:

The StarBoard family includes a range of hardware configurations to fit all presentation, education and communication budgets and room environments. Our selection of interactive whiteboards, LCD panels, and rear projection systems make StarBoard the high-performance interactive presentation solution for education and business.

All StarBoard presentation products include Hitachi Software's StarBoard Software, an easy-to-master suite of powerful presentation and conferencing tools tightly integrated with applications like Microsoft PowerPoint. StarBoard Software includes interactive annotation tools, handwriting and geometric object recognition capability and full conferencing features between LAN or WAN networked systems.

The StarBoard family of pen-driven systems deliver fast, responsive pen tracking speed with virtually no cursor lag. Each system has high resolution display capability with accuracy that works well with the most detailed images. Our pen-driven systems allow you to run any application with your pen providing complete mouse functionality, or to use a broad array of "inks" to annotate your computer displayed images.

INTERACTIVE WHITEBOARDS

Versatile, high-performance interactive whiteboards in two (60" and 75" diagonal) large format image areas.

Model	Dimensions	MSRP	F.O.B. DELIVERED PRICE EDUCATION	F.O.B. DELIVERED PRICE NON-EDUCATION
HITACHI				
F60EWMWR	60" Diagonal Wireless Interactive Whiteboard	\$1395.00	\$1156.00	\$1156.00
F60EWMWL	60" Diagonal Wired Interactive Whiteboard	\$1595.00	\$1265.00	\$1265.00
F75EWMWR	75" Diagonal Wireless Interactive Whiteboard	\$1699.00	\$1299.00	\$1299.00
F75ewmwl	75" Diagonal Wired Interactive Whiteboard	\$1895.00	\$1449.00	\$1449.00

HITACHI WHITEBOARD ACCESSORIES

FFLSTAND	Floor Stand for F60 or F75 Whiteboard	\$325.00	\$289.00	\$289.00
F75ARSHT	F75 Dry-erase roll sheet	\$325.00	\$289.00	\$289.00
F75ADEPAC1	75" Dry Erase Pkg (Roll sheet & 4-pen Kit)	\$580.00	\$525.00	\$525.00
F60ARSHT	F60 Dry-erase roll sheet	\$325.00	\$289.00	\$289.00
F60ADEPAC1	60" Dry Erase Pkg (Roll sheet & 4-pen kit)	\$580.00	\$525.00	\$525.00
FPENKIT4	Four Pen Dry Erase Kit	\$285.00	\$279.00	\$279.00
FSERCABL	Replacement Serial Cable	\$45.00	\$39.00	\$39.00
FPENPRO1	Replacement Electronic Projection Pen	\$99.00	\$89.00	\$89.00
FPWRSUPL	Power Supply	\$80.00	\$69.00	\$69.00
FW60WLRV	F-60 Spare W-L Pod	\$125.00	\$109.00	\$109.00
FW7WLRV	F-75 Spare W-L Pod	\$125.00	\$109.00	\$109.00

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HITACHI INTERACTIVE PLASMA DISPLAYS

Showpiece design and spectacular image quality; equally in boardrooms, client meeting facilities, and on-air broadcasting.

Model	Dimensions	MSRP	F.O.B. DELIVERED PRICE EDUCATION	F.O.B. DELIVERED PRICE NON-EDUCATION
P50XSYSTEM	50" Diagonal Interactive Plasma	\$6,995.00	\$6,499.00	\$6,499.00
P50XSBDG	50" Bezel & software only	\$3,000.00	\$2,499.00	\$2,499.00
P55XSYSTEM	55" Diagonal Plasma	\$13,995.00	\$9,829.00	\$9,829.00
P55XSBDG	55" Bezel & software only	\$3,995.00	\$3,189.00	\$3,189.00

HITACHI INTERACTIVE PLASMA ACCESSORIES

P50XSBST	P50 Floor stand w/casters	\$1295.00	\$1099.00	\$1099.00
P50XAFST	P50 Pedestal stand	\$175.00	\$159.00	\$159.00
P50XADWB	P50 Flush mount wall bracket	\$455.00	\$425.00	\$425.00
P50XASPK	Speakers for the 50" Display	\$700.00	\$650.00	\$650.00
P50XHDGPN	P-50X spare pen	\$125.00	\$110.00	\$110.00
P55AWMT	Wall Mount	\$299.00	\$259.00	\$259.00
P55XATSD	Table stand	\$449.00	\$375.00	\$375.00
P55XASPK	Speakers	\$599.00	\$499.00	\$499.00
P55XHDGPN	P-55X Spare pen	\$125.00	\$110.00	\$110.00

HITACHI INTERACTIVE LCD PANELS & WIRELESS TABLETS

Control, edit and annotate any computer software directly from the interactive panel or tablet. Fast, responsive, precision tracking with superb color and contrast. Connected to your PC and a projector, the T-15XL lets you run and annotate any computer software application without losing eye contact with your audience. The panel image, which remains clearly visible even in darkened environments, can be projected up to any size which renders the T-15XL ideal for lecture halls or large auditoriums.

The T-17SXL raises the bar in tablet presentation technology with a 17-inch LCD display screen that boasts SXGA resolution, excellent color and contrast, and a thin screen that assures natural, accurate operation.

The wireless Bluetooth System provides ultimate mobility. This completely wireless device lets you control and annotate your presentations while moving freely around the room. Works seamlessly with all StarBoard presentation systems.

Model	Dimensions	MSRP	F.O.B. DELIVERED PRICE EDUCATION	F.O.B. DELIVERED PRICE NON-EDUCATION
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BLUETOOTH TABLET & ACCESSORIES

BTSYSTEM	Starboard Bluetooth BT-1 System w/SB software	\$595.00	\$489.00	\$489.00
BTTABLET	Starboard Bluetooth BT-1 Freedom Tablet	\$295.00	\$259.00	\$259.00
BT1TAB01	BT-1 Replacement Digitizer (Tablet Only)	\$200.00	\$159.00	\$159.00
BT1PEN01	Bluetooth Tablet Pen	\$50.00	\$45.00	\$45.00
BT1DON01	Bluetooth USB Dongle	\$50.00	\$45.00	\$45.00
BT1BCHGR	Battery Charger	\$29.00	\$19.00	\$19.00
BT1BATT4	Rechargeable Battery per unit (4)	\$15.00	\$12.95	\$12.95
BT1USBEX	Dongle USB extension cable	\$9.00	\$5.50	\$5.50
BT1PENRF	Pen Refill and tools	\$29.00	\$24.95	\$24.95
BT1USBCB	Tablet USB Cable	\$9.00	\$5.50	\$5.50
BT1BCOVR	Battery Cover (Plastic Parts)	\$5.00	\$3.00	\$3.00

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T15" XGA PANEL & ACCESSORIES

ST15XL1P	Starboard T15XL 15" XGA Interactive LCD Panel	\$1995.00	\$1589.00	\$1589.00
ST15CASE	Starboard T15 soft carrying case	\$125.00	\$95.00	\$95.00
ST15PEN1	T15XL Spare pen	\$85.00	\$74.00	\$74.00
ST15PENT	T15 Pen tether	\$18.00	\$13.95	\$13.95
ST15PWSY	Power Supply	\$40.00	\$27.95	\$27.95
ST15CAB3	T15 Audio Cable	\$15.00	\$12.95	\$12.95
ST15PENH	T15 Pen holder	\$12.00	\$9.50	\$9.50
ST15PNTW	T-15XL Pen Tip Puller	\$12.00	\$9.50	\$9.50
ST15STND	T-15 Replacement Stand	\$59.00	\$45.00	\$45.00
ST15KIT1	T-15 Flush Mount Bracket	\$150.00	\$129.00	\$129.00

T17" XGA PANEL & ACCESSORIES

ST17SXL1P	Starboard T17SXL 17" SXGA Interactive LCD Panel	\$2195.00	\$1689.00	\$1689.00
ST17PEN	T17SXL Spare Pen	\$95.00	\$79.00	\$79.00
ST17CASE	517SXL soft carrying case	\$125.00	\$95.00	\$95.00

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THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET CODE (S):
20775000000-Projection Devices, Liquid Crystal Display (LCD)

REVISION HISTORY:

REVISION #2: PLEASE NOTE CORRECTION TO FAX NUMBER.
REVISION #3: CONTRACT HAS BEEN EXTENDED THROUGH 12/07/2006. ALSO NOTE CONTRACT HAS BEEN UPDATED DECEMBER 2005